



FOR TRAVEL ADVISORS
ESTABLISHED OVER 30 YEARS

THE PARTNER ECONOMICS

12% on the trip *beats* 15% on the room.

The case for booking your client's mountain vacation through Alpine Adventures: a higher payout across every component, and none of the operational work.

YOU EARN \$428 MORE — AND WE DO THE WORK

BOOKED THROUGH ALPINE

12% on every component

\$6,065

TRANSFERS · LIFTS · GUIDES · RENTALS · LODGING

- Commission on the entire package, not only lodging
- Branded proposal & final documents built for you
- One point of contact, zero coordination

HOTEL BOOKED DIRECT

15% on lodging only

\$5,637

ROOM COMMISSION ONLY

- You coordinate rentals, guides & transfers yourself
- You build your own client documents
- No package amenities for your clients

Based on an actual 5-night Courchevel proposal. Packages must include lodging per our contracts; we request your enhanced rate from partner hotels wherever possible.

01

30+ YEARS

Three decades crafting mountain travel on six continents.

02

PAID 30 DAYS PRIOR

Full-trip commission in your account before clients travel — not 30 days after they return.

03

PROPOSALS IN YOUR VOICE

Beautiful branded proposals that help you close. We never market to your clients.

04

AXUS TRAVEL DOCUMENT

Confirmations, emergency contacts & day-by-day detail, ready to hand over.

WE HANDLE *Lodging · Private transfers · Lift passes · Ski rentals · Lessons · Airfare · Car rentals*



A TEAM OF SPECIALISTS
ON SIX CONTINENTS

MEET THE TEAM

Three decades of *mountain expertise.*

We are a team of seasoned travelers and mountain specialists who design winter and summer vacations — and adventure travel — across the globe. Consider us an extension of your business: make one call, and every detail is handled.

YOUR KEY CONTACTS



Rick Reichsfeld
President



Nathan Boyd
Director of Sales & Marketing



Lisa Vinderskov
Business Development



Courtney Nixa
Director of Operations



Marion Johnson
Air Department



Gary Nicoll
Director Africa

THE FULL TEAM

MOUNTAIN TRAVEL SPECIALISTS

Jackie Yamaguchi	Hope Correia
Denise Gordon Rusboldt	Henry Way (Japan)
Marlene Christopher	McLin Sanders
Crysta Wolfe	Vincent Hollingsworth
Melissa Stenson	Octavio Neto (Brazil)
Gabby Wolfe	Kurt Schroeder

GROUPS & AIR

Pete Kovacevic Director of International Sales	Kevin Grossman Group Sales Manager
Max Jensen Director of Group Sales	Lee Grossman Group Sales Manager

OPERATIONS & SUPPORT

Eric Rystedt Operations Manager	Darlene Shugart Operations & Sales
Kim Kramers International Operations Manager	Susanne Beckett Accounting Manager
Lisa Feyre International Operations Manager	Igor Odovich Director of IT
Nicole Sfanos Operations Manager	Tanya Odovic Digital Transformation & Systems Design Lead

MARKETING & AFRICA

Richelle Blanken Founder · 1992 Winter Olympian	Sarah Rzeminski Africa Department
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IN PARTNERSHIP WITH

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